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August 13, 2008

Informational Meetings Offered to Maryland Small Business Owners Regarding the Health Insurance Partnership

Market: MSGR

In the [July 15, 2008 SalesFlash](#), we announced the newly established Health Insurance Partnership (a Maryland Small Group Subsidy Program) for small employers not currently offering health insurance to their employees. The program is a result of the Maryland Special Session of 2007 and the goal is to reduce the number of uninsured residents in Maryland.

Under the Partnership, a small business that has 2 to 9 full-time employees, has not offered health insurance to its employees during the previous 12 months, and meets wage and salary requirements established by the Maryland Health Care Commission (MHCC) is eligible to receive a subsidy of up to 50% of the premium.

If you know of any small businesses that may be eligible for the subsidy, please pass along the attached schedule of free, informational meetings offered to small business owners from the MHCC.

To register, the small business owner should complete the attached form and return it via fax to the MHCC at (866) 635-0670 or they can register by phone at (866) 518-6701.

To view additional Health Insurance Partnership information, visit <http://mhcc.maryland.gov/partnership/Index.aspx>.

Please look for future communications regarding the Health Insurance Partnership with further details.

If you have additional questions, please contact your Broker Sales Representative.



Shekar Subramaniam
Associate Vice President, Broker Sales



Small Business Subsidy Informational Meetings

The Maryland Health Care Commission is partnering with business trade associations to host a series of free meetings across the State to provide information about the **Health Insurance Partnership** to small business owners that have been unable to provide health coverage to their employees due to high premiums. Your business may be eligible for a health insurance premium subsidy of up to 50 percent if you have 9 or fewer employees, your employees have an average annual wage under \$50,000, and you have not offered group health insurance to them in the last 12 months.

The meetings will also offer information on the benefits of and steps to establish a Section 125 premium conversion plan. These plans allow employee premium contributions to be made on a pre-tax basis and are required to participate in the Health Insurance Partnership.

Meetings will be offered at the following dates, times and locations:

- August 20 (Wed), 6 – 8 p.m., Eastern Shore**
Wor-Wic Community College ~ Student Center (Room 302)
32000 Campus Drive, Salisbury, MD
- August 26 (Tue), 8:30 – 10:30 a.m., Western Maryland Area**
Celebrate Health & Wellness ~ 12803 Oak Hill Ave., Ste A, Hagerstown, MD
- August 26 (Tue), 4 – 6 p.m., Prince George's County Area**
Prince George's County Economic Development Corp. ~ 1100 Mercantile Lane, Largo, MD
- August 27 (Wed), 9 – 11 a.m., Montgomery County Area**
Maryland Technology Development Center ~ 9700 Great Seneca Highway, Rockville, MD
- August 27 (Wed), 6:30 – 8:30 p.m., Baltimore County Area**
Maryland Health Care Commission ~ 4160 Patterson Avenue, Baltimore, MD
- August 28 (Thu), 8 – 10 a.m., Southern Maryland Area**
Southern Maryland Oil ~ 6355 Crain Highway, La Plata, MD

Registration is free, but space is limited – please register as soon as possible!

TO REGISTER: Place a check mark above in front of the meeting you plan to attend, complete the form below, and fax this page toll-free to **(866) 635-0670**. To register by phone call (866) 518-6701.

Information about the Health Insurance Partnership is available at <http://mhcc.maryland.gov/partnership> or by calling (877) 245-1762.

First Name: _____

Last Name: _____

Business Name: _____

Address: _____

City: _____

State: _____

Zip: _____

Phone: _____

Fax: _____

Email: _____