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September 4, 2003

Maryland PPN Quote Requests

Market: 51+ New and Renewing Sales

As you may be aware, we are encouraging all Maryland PPN groups to move to BluePreferred, our regional PPN product. Therefore, effective immediately, we will not be releasing Maryland PPN quotes in the 51-199 market segment when the account has a portion of its membership in a CareFirst BlueChoice product. Additionally, accounts in this market offering only Maryland PPN will be offered a BluePreferred quote upon renewal as a replacement for the current offering.

Upon request, 200+ groups may still receive a Maryland PPN quote.

Thank you for your cooperation. If you have any questions please contact your Broker Sales Representative.



Shekar Subramaniam
Director, Broker Sales

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